



**3108 S Route 59
Suite 129 - 285
Naperville, IL 60564
Office (630) 904-7875
Fax (630) 364-5747**

Date: MM/DD/YY

SellerName
SellerCompany
SellerAddress
SellerCity, SellerState SellerZip

Dear SellerName:

This letter serves to confirm and record an agreement for The Entrepreneur's Source (TES) to refer you a qualified potential buyer for the purchase of your franchise, SellerCompany doing business as DBAName, located in SellerCompanyLocation. TES acknowledges that this agreement pertains to the purchase of this business owned by you. If a TES referral purchases your business, TES will be paid a fee for services equal to 10% of the selling price, but no less than the referral fee for a new single franchise. TES will be paid all fees for services at the time of closing of the sale. At the time of closing, your attorney should be instructed to send payment to TES Franchising, LLC located at 900 Main Street South, Building #2, Southbury, CT, 06488 via Federal Express account #121368196. SellerCompany understands that it shall never pay any fees directly to a TES consultant, employee, or representative.

Both parties agree that this is a non-exclusive agreement. TES acknowledges that the awarding of any franchise agreement or resale is at the sole discretion of SellerCompany and that any offer or sale of the franchise is subject to applicable laws. TES also understand that it shall have no authority to promote the sale of SellerCompany or to otherwise represent SellerCompany in the franchise and or sales process.

SellerName - Please sign this agreement, date it, and return it via fax to Leo Wisniewski at 630-364-5747. Unless directed otherwise, the signed referral agreement will be sent back via the fax number provided below to keep for your records.

APPROVED:

Leo Wisniewski
Owner
The New Step, LLC dba
The Entrepreneur's Source
Office: (630) 904-7875
Fax: (630) 364-5747
Email: esource@wisnfamily.com

SellerName
SellerCompany
SellerPhone
SellerFax
SellerEmail

Date:

Date:

TES Approval

Jason Miller
Franchise Liaison Manager
The Entrepreneur's Source

Date

Business Resale Information Sheet

Date: _____

Client Name: _____

Business Name (DBA): _____

Number years left in franchise agreement: _____

Listing Price: _____

Business Valuation Completed? Yes / No

Reason for selling: _____

Estimate Annual Revenue: _____

Estimated Annual Cash Flow: _____

Buyer Requirements: _____

Buyer preference: Few qualified buyers / Many buyers that seller will qualify

Business Location(s): List the location as well as comments about the location such as desirability of the real estate, profitability of the location, trends in the business, length of time open, etc.

Location #1: _____

Notes: _____

Location #2: _____

Notes: _____

Location #3:

Notes:

Location #4:

Notes:

Location #5:

Notes: